Q1 2020 Talking Points
FEBRUARY

Namesake Simple Chain-Rose Gold

50% off Sampling

Retail Price: $52 US/ $62 CA
Style Number: N1016RG

TALKING POINT

- Perfect base for your favorite charms or simple chain for layering!
- Charms sold separately
- Shiny Rose Gold necklace
- 16" length

You Do You Engravable Heart Necklace

50% off Sampling

Retail Price: $94 US/ $115 CA
Style Number: BSJ0032G

TALKING POINT

- New take on an Engravable keepsake necklace.
- Engravable heart clips off for the ultimate versatility.
- Arrow Charm has a touch of shine with micro-pave.
- Vintage Gold
- Adjustable up to 22” in length

Includes:

N1083G-You do You Engravable Charm Necklace-Gold

C905GRAW-You Do You Engravable Heart Charm

You Do You Celestial Long Necklace

50% off Sampling

Retail Price: $129 US/ $149 CA
Style Number: N1082G

TALKING POINT

- This necklace is an outfit maker! Worn by itself, layered with your favorite delicates or layered with the You Do You Engravable Heart Necklace, this style has so much versatility.
- Celestial Moon Charm can be removed and has a touch of aqua glass for a bit of shine.
- Vintage Gold
- 30” in Length

Layered Heirloom Necklace - Silver

50% off Sampling

Retail Price: $94 US/ $115 CA
Style Number: N1090S

TALKING POINT

Heritage style pre-layered necklace that can be worn as a single, double or a triple row necklace.

- Nod to heritage in aesthetic, sophisticated and feminine.
- Double Take Versatility: 3 ways to wear
- Silver Multi
- 15” with a 3” extender

The Side Button Sweater - Navy Zebra

50% off Sampling

Retail Price: $99 US/ $119 CA
Style Number: TK0141XS-2X

TALKING POINT

- Fabrication: 50% Cotton, 25% Nylon, 10% Polyester, 9% Wool, 6% Metallic
- Jacquard Stitch with Lurex
- Available in: Navy Zebra
- Sizes XS-2X
- Fits true to size.
- Recommended Care Instructions:
    - Turn garment inside out.
    - Machine wash cold gentle cycle with like colors.
    - Only non-chlorine bleach when needed.
    - Tumble dry low.
    - Cool iron if needed

The Double Take Puff Sleeve Jacket - Navy Snake

50% off Sampling

Retail Price: $94 US/ $115 CA
Style Number: TK0140XS-2X

TALKING POINT

- Turn heads in this fully reversible Double Take jacket that flips around to be worn as a top
- Fabrication: 55% Cotton, 45% Linen
- Due to the fabric content this has a boxy fit and will soften with wash and care.
- Available in: Blue Snake
- Sizes XS-2X
- Semi-fitted. No waist definition.
- Cropped body length, designed to be worn with high-waisted bottoms.
- Recommended Care Instructions:
    - Machine wash cold separately
    - Only non-chlorine bleach when needed
    - Tumble dry low
    - Cool iron if needed

AMBASSADOR EXCLUSIVE: FEBRUARY

Reversible Bomber - Blush Animal

EXCLUDED FROM SAMPLING (both 25% & 50% OFF)

Retail Price: $149 US/ $169 CA
Style Number: TK0136XS-2X

TALKING POINT

- This fully reversible bomber is sure to be your new go-to for chic, feminine layering.
- Fabrication: 92% Polyester 8% Spandex
- Available in: Blush Animal/Lavender & Black/Leopard
- Sizes XS-2X
- Fits true to size
- Recommended Care Instructions:
    - Machine wash cold separately
    - Only non-chlorine bleach when needed
    - Tumble dry low
    - Cool iron if needed

SETS

You Do You Necklace Set

Customer only bundle

Retail Price: $179 US/ $199 CA
Style Number: BSJ0031G

TALKING POINT
You Do You Engravable Heart Necklace - Gold

- This necklace is an outfit maker! Worn by itself, layered with your favorite delicates or layered with the You Do You Engravable Heart Necklace, this style has so much versatility.
- Celestial Moon Charm can be removed and has a touch of aqua glass for a bit of shine.
- Vintage Gold
- Adjustable up to 22” in length

You Do You Celestial Long Necklace - Gold

- This necklace is an outfit maker! Worn by itself, layered with your favorite delicates or layered with the You Do You Engravable Heart Necklace, this style has so much versatility.
- Celestial Moon Charm can be removed and has a touch of aqua glass for a bit of shine.
- Vintage Gold
- 30” in Length

Includes:

BSJ0032G

N1082G

keep
collective

COLLECTOR’S EDITION

Accent Charms - Collector’s Edition
25% Off IBO Discount

Retail Price: $13/$16 CAD to $16/$20 CAD

TALKING POINT

- Fits on all leather and mesh bands
- Shiny gold, rose gold, and silver ionic plated
- Details may include: pave stones
- Lead and nickel tested
- This product is not intended for use by children 12 and under

PAIR WITH

Perforated Single Leather Band - Lucky Print/Metallic Gold - Collector's Edition

Perforated Single Leather Band - Lucky Print/Metallic Gold - Collector's Edition

25% Off IBO Discount

Retail Price: $29/$36 CAD

TALKING POINT

- Size: 8.9"
- Gold metallic and white perforated leather
- Hardware in gold ionic plating
- Fits S-L wrists
- Lead and nickel tested
- This product is not intended for use by children 12 and under

- WARNING: This product may contain chemicals known to the State of California to cause cancer, birth defects, or other reproductive harm. For more information, go to www.P65Warnings.ca.gov.

PAIR WITH

February Collector's Edition Accent Charms

SIMILAR STYLES

Single Leather Bands

- Printed
- Snakeskin
- Perforated
- Glitter

Double Leather Bands

- Engravable

KEEP-IT

KEEP-It Engravable Leather Tags
50% Off IBO Discount

Retail Price: $35/$44 CAD

TALKING POINT

- Fits on the KEEP-It Lock Necklace
- 1.3" width x 0.64" height
- Leather inlay
- Silver or rose gold ionic plating
- Lead and nickel tested
- This product is not intended for use by children 12 and under
- Personalized products like engraving are non-refundable

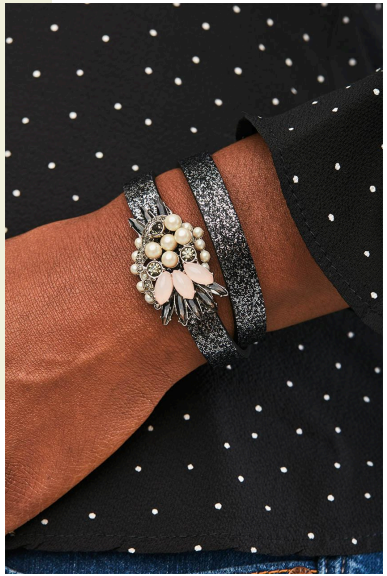
PAIR WITH
KEEP-It Short Necklace

KEEP-It Long Necklace

RE-ACTIVATED HOSTESS EXCLUSIVES

Holiday Pearl Cluster - Silver
50% Off IBO Discount

Retail Price: $35/$44 CAD
Style Number: KF122S



TALKING POINT

With a calendar full of holiday soirees and get-togethers with family and friends, this elegant pave and faux pearl charm is ready to celebrate with you.

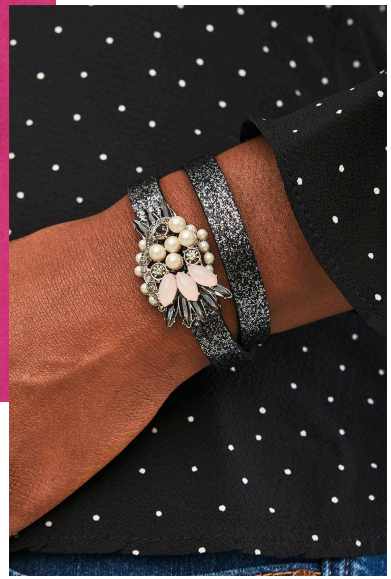
- 1.55" width x 0.98" height
- Hand set pavé and crystal stone with faux pearls
- Silver ionic plating
- Fits on all mesh and leather bands
- Lead and nickel tested
- This product is not intended for use by children 12 and under

PAIR WITH
Double Leather Band - Black Glitter

Double Leather Band - Black Glitter

50% Off IBO Discount

Retail Price: $35/$44 CAD
Style Number: KB150S



TALKING POINT

Tis the season to sparkle! Our double leather bracelet gets a spin worthy of a holiday shindig with shimmery black glitter.

- Size: 16.5"
- Black glitter and silver
- Hardware in silver ionic plating
- Due to nature of process and materials, engraving can only be executed on the silver
- Fits up to 62 characters
- Fits S-L wrists
- Lead and nickel tested
- This product is not intended for use by children 12 and under
- Personalized products like engraving are non-refundable

PAIR WITH

Holiday Pearl Cluster - Silver

Square Tray - Love
50% Off IBO Discount

Retail Price: $19/$24 CAD
Style Number: KH002HTL

TALKING POINT

This ceramic tray is a sweet place to stow your everyday jewelry to keep it easily at hand—and a great way to remind yourself to spread the love.

- Dimensions: 4" width x 4" height
- Ceramic
- Lead and nickel tested
- This product is not intended for use by children 12 and under

PAIR WITH
All Jewelry

Rectangle Tray - Script
50% Off IBO Discount

Retail Price: $29/$36 CAD
Style Number: KH001HTS

TALKING POINT

It's the season for a calendar full of parties and a heart full of cheer. Keep your favorite jewelry right at hand with this ceramic tray, accented in gold and adorned with a playful script that celebrates everything that makes the holidays so special.

- Dimensions: 4" width x 8" height
- Ceramic
- Lead and nickel tested
- This product is not intended for use by children 12 and under

PAIR WITH
All Jewelry